**Chief Executive Officer** (CEO)

**Responsibilities**

Company Strategy execution

Achieving financial targets

Team formation

New business launch (including internal documentation development, personnel training, start of sales, etc.)

Operational management (including conducting sales, customer support, achieving financial targets, etc.)

Head Office search/rental/renovation;

Licensing process supervision;

Key partners search and negotiations:

* accounting set-up / tax reporting / GL system;
* HR management system;
* procurement management system;
* reporting system to state regulators (state bank?);
* credit bureaus;
* collection companies;
* media agencies;
* insurance companies.

Approve tax and financial regulatory reports

Develop and control the financial flow scheme

Develop sources of capital funding

**Requirements**

Candidate must possess at least a Bachelor's / College Degree, Post Graduate Diploma / Master's Degree, Business Studies / Administration / Management, Finance / Banking, Marketing or equivalent.

At least 5 year(s) of working experience in General Management, Building mass-market processes in Retail Lending / Consumer Finance

Capable of managing medium to large teams

Strong leadership and management ability, with the ability to drive and motivate people

Proven business and operational experience, with a strong delivery-focused mindset

Effective decision making, strategy development and ability to drive results;

A hands-on approach is essential

Must be pro-active and highly motivated, capable of driving change and innovation

Must have a customer-centric focus and a positive work attitude

Strong listening, presentation and written communication skills, with fluency in English

Ability to work in a multi-cultural environment